

Standard Service Offers from O2



What are customers say about us...

We could tell you all about the cost-savings and ease of using Standard Service Offers. But we think it's better if you hear it straight from your peers. So, here are some recent thoughts from a handful of our public sector customers...

"Buying through a Standard Service Offer on the Network Services agreement allowed us to procure services very quickly in a fully compliant manner. Once we had evaluated suppliers' catalogue entries, we felt O2 offered a solution that met our requirements. Once our decision was made, O2 worked with us every step of the way to ensure the process was as efficient as possible. The way we worked with O2 to call off against their SSO has shown us just how easy compliant procurement can be."

Mark Bleaken

Technical Services Manager, Avon and Wiltshire Mental Health Partnership NHS Trust

"We worked together with O2 to understand the different procurement options available to us. After O2 outlined the benefits of speed, simplicity and cost savings that could be gained from using Standard Service Offers under the Network Services agreement, it was a no brainer. O2 were able to develop a compliant SSO that fully met our requirements and ultimately deliver us a solution that we are very happy with and something which could be shared with others seeking the same services."

Shane Baker

Mobile Policing Inspector, Surrey and Sussex Police

"South London and Maudsley NHS Foundation Trust were able to make the most of O2's position on the Network Services agreement. In particular, we were able to utilize O2's position on lot 10 of the framework to procure an integrated communications solution in a compliant manner. O2 advised us on the right solution to meet our needs, and were able to show us a Standard Service Offer that met our requirements."

Ricky Mackennon

Deputy Director ICT, South London & Maudsley NHS Trust